



UTC Sheffield

Pecuniary Interests		Employee
<p>Personal Profile:</p> <p><u>Andrew Hartley, Commercial Director at Sheffield College</u></p> <p>As Commercial Director Andrew is responsible for the business development and marketing of the College. He is the College's executive lead for engagement with employers and key stakeholders on apprenticeships and skills training solutions, as well as the marketing of the College to potential students.</p> <p>He joined Sheffield College in 2016 from System Training one of the UK's leading training providers for the logistics industry.</p> <p>Previously Andrew worked for 10 years at the University of Derby as Managing Director of the University of Derby's business to business operating arm (University of Derby Corporate) working with companies providing:</p> <ul style="list-style-type: none"> • Work based learning and skills development solutions • Research, Innovation and Knowledge transfer services • Business start-up and enterprise support services • Conferencing/meeting facilities and services <p>Prior to joining the University in 2003, he worked for Beck & Pollitzer Engineering, an engineering services contractor specialising in the installation of industrial plant and machinery. His particular brief was to build the company's international business establishing and developing operations in mainland Europe, USA and Japan.</p> <p>His early career was in the third party logistics industry working for Transport Development Group plc in a number of business and corporate development roles.</p>		